

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): June 6, 2018

SecureWorks Corp.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation)

001-37748

(Commission File Number)

27-0463349

(I.R.S. Employer
Identification No.)

One Concourse Parkway NE Suite 500

Atlanta, Georgia

(Address of principal executive offices)

30328

(Zip Code)

(404) 327-6339

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On June 6, 2018, SecureWorks Corp. (the "Company") issued a press release announcing its financial results for its fiscal quarter ended May 4, 2018, which is the Company's first quarter of fiscal 2019. A copy of the press release is furnished as Exhibit 99.1 to this report.

In accordance with General Instruction B.2 to Form 8-K, the information contained in this report, including Exhibit 99.1 hereto, is being "furnished" with the Securities and Exchange Commission and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities under such section. Furthermore, such information shall not be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, unless specifically identified as being incorporated therein by reference.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits. The following document is herewith furnished as an exhibit to this report:

<u>Exhibit No.</u>	<u>Exhibit Description</u>
99.1	Press release of SecureWorks Corp. dated June 6, 2018.



Secureworks Reports First Quarter Fiscal 2019 Results

First Quarter Fiscal 2019 Highlights

- Revenue grew 11 percent over fiscal 2018 to \$126.2 million.
- Monthly recurring revenue (MRR) increased 11 percent year-over-year to \$35.5 million.
- International revenue grew 57 percent over prior year.
- Revenue retention rate was 100 percent in the first quarter of fiscal 2019.

ATLANTA, Ga, June 6, 2018 - Secureworks (NASDAQ: SCWX), a leading global cybersecurity company that protects organizations in the digitally connected world, today announced financial results for its first quarter ended May 4, 2018.

"We had a strong start to the year with first quarter revenue and MRR each up 11 percent and with sales continuing its momentum. The global demand for our solutions continues to be large and growing. As a global leader, we are well positioned to succeed in the rapidly evolving cybersecurity space," said Michael R. Cote, Chief Executive Officer of Secureworks.

"Our business model combines the power of years of historical attack data, our knowledge of the threat actors and technology including our algorithms to create a "network effect" delivering solutions to protect our clients. Our focus is on execution — on development efforts to bring innovative, technology-driven solutions to the market, on increasing velocity and impact for our clients through automation and on productivity initiatives across the organization," continued Mr. Cote. "I am excited about our progress so far this year delivering results for our clients, as well as the progress we are making in executing against our strategic objectives."

Business and operational developments for the first quarter of fiscal 2019 include:

- The annual value of closed deals in the first quarter increased 50 percent year over year and the total value of closed deals greater than \$1 million increased 94 percent over the first quarter of fiscal 2018.
- The Company recently launched a new pricing model for its Managed Detection and Response (MDR) solution. The MDR solution is a comprehensive solution that pinpoints real security threats, speeds investigation and provides context to improve response. The flexible, scalable pricing further improves our MDR offering to ensure that a coordinated defense continues across all key attack surfaces as the client organization grows.

First Quarter Fiscal 2019 Financial Results Highlights

- Revenue increased 11.0 percent to \$126.2 million in the first quarter of fiscal 2019, from \$113.7 million in the same period last year. Non-GAAP revenue increased 10.8 percent to \$126.2 million from \$113.8 million in the first quarter of fiscal 2018.
 - Gross margin was 52.0 percent in the first quarter of 2019, compared with 52.8 percent in the same period last year. Non-GAAP gross margin was 54.9 percent compared with 56.1 percent in the first quarter of fiscal 2018.
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First Quarter Fiscal 2019 Financial Results Highlights, continued

- Operating loss was \$17.6 million compared with \$19.0 million in the first quarter of fiscal 2018; non-GAAP operating loss was \$5.9 million compared with \$8.0 million in the first quarter of last year.
- Net loss was \$13.8 million, or \$0.17 per share, in the first quarter of fiscal 2019, compared with net loss of \$13.3 million, or \$0.17 per share, in the prior year. Non-GAAP net loss was \$4.5 million, or \$0.06 per share, in the first quarter of fiscal 2019, compared with a non-GAAP net loss of \$5.5 million, or \$0.07 per share, in the same prior year period.
- Adjusted EBITDA loss was \$2.6 million, compared to adjusted EBITDA loss of \$5.0 million in the first quarter of fiscal 2018.
- Cash used in operating activities for the first quarter of fiscal 2019 was \$18.4 million.
- Secureworks ended the first quarter of fiscal 2019 with \$77.3 million in cash and cash equivalents.
- Monthly recurring revenue as of May 4, 2018 increased 11.4 percent to \$35.5 million from \$31.9 million as of May 5, 2017. The Company's monthly recurring revenue metric represents the monthly value of its subscription contracts, including operational backlog, as of period end.

Second Quarter and Full Fiscal Year 2019 Guidance

Secureworks provides guidance based on current market conditions and expectations. The guidance ranges provided below reflect adoption of ASC 606 and ASC 340-40, effective in the first quarter of fiscal 2019. The Company has posted historical, unaudited information related to the impact of adopting these standards on the investor section of its website.

For the second quarter of fiscal 2019 the Company expects:

- Revenue of \$127 to \$128 million on both a GAAP and non-GAAP basis.
- Net loss per share of \$0.16 to \$0.17 and non-GAAP net loss per share of \$0.05 to \$0.06.

Based on first quarter fiscal 2019 performance and current business trends, the Company has updated its guidance for the full fiscal year 2019. The Company now expects:

- GAAP and non-GAAP revenue of \$515 to \$518 million.
 - Net loss of \$48 to \$51 million and \$0.59 to \$0.63 on a per share basis. The increased net loss and net loss per share are primarily attributable to a lower tax benefit rate now anticipated for fiscal 2019 of approximately 22 percent.
 - Non-GAAP net loss per share of \$0.15 to \$0.19.
 - Adjusted EBITDA loss of \$3 to \$7 million.
 - Monthly recurring revenue of \$38 to \$39 million, at the end of the fourth quarter of fiscal 2019.
 - Cash flow from operations of \$15 to 20 million.
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Conference Call Information

As previously announced, the Company will hold a conference call to discuss its fiscal 2019 first quarter and outlook for its second quarter and fiscal year 2019 on June 6, 2018, at 8:00 a.m. ET. A live audio webcast of the conference call and the supplemental financial information referred to above will be accessible on the company's website at <http://investors.secureworks.com>. The webcast and supplemental information will be archived at the same location for one year.

Non-GAAP Financial Measures

The press release presents information about the Company's non-GAAP revenue, non-GAAP gross margin, non-GAAP research and development expenses, non-GAAP sales and marketing expenses, non-GAAP general and administrative expenses, non-GAAP operating loss, non-GAAP net loss, non-GAAP net loss per share and adjusted EBITDA, which are non-GAAP financial measures provided as a supplement to the results provided in accordance with accounting principles generally accepted in the United States of America ("GAAP"). A reconciliation of each of the foregoing historical and forward-looking non-GAAP financial measures to the most directly comparable historical and forward-looking GAAP financial measure is provided below for each of the fiscal periods indicated.

Special Note Regarding Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. In some cases, you can identify these statements by such forward-looking words as "anticipate," "believe," "confidence," "could," "estimate," "expect," "guidance," "intend," "may," "plan," "potential," "outlook," "should," "will" and "would," or similar words or expressions that refer to future events or outcomes. Such forward-looking statements include, but are not limited to, the statements in this press release with respect to the Company's expectations concerning its GAAP and non-GAAP revenue and GAAP and non-GAAP net loss per share for the second quarter of fiscal 2019 and for full year fiscal 2019, net loss and adjusted EBITDA loss for full year fiscal 2019, capital expenditures and effective tax rate for full year fiscal 2019, weighted average shares outstanding during full year fiscal 2019, monthly recurring revenue at the end of the fourth quarter of fiscal 2019, and cash flow from operations for full year fiscal 2019, all of which reflect the Company's current analysis of existing trends and information. These forward-looking statements represent the Company's judgment only as of the date of this press release.

Actual results and events in future periods may differ materially from those expressed or implied by these forward-looking statements because of risks, uncertainties and other factors, including those relating to: the Company's ability to achieve or maintain profitability; the Company's ability to enhance its existing solutions and technologies and to develop or acquire new solutions and technologies; the rapidly evolving market in which the Company operates; the Company's reliance on personnel with extensive information security expertise; fluctuations in the Company's quarterly results and other operating measures; intense competition in the Company's markets; the Company's ability to attract new clients, retain existing clients and increase its annual contract values; the Company's reliance on its largest client and on clients in the financial services industry; the Company's ability to manage its growth effectively; the Company's ability to maintain high-quality client service and support functions; the Company's service level agreements with clients requiring credits for service failures or inadequacies; the Company's ability to continue expansion of its sales force; the Company's long and unpredictable sales cycles; risks associated with the Company's international sales and operations; the Company's ability to expand its key distribution relationships; the Company's technology alliance partnerships; real or perceived defects, errors or vulnerabilities in the Company's solutions or the failure of its solutions to prevent a security breach; the ability of the Company's solutions to interoperate with its clients' IT infrastructure; the Company's ability to use third-party technologies; the effect of evolving information security and data privacy laws and regulations on the Company's business; the Company's ability to maintain and enhance its brand; risks associated with the Company's acquisition of other businesses; the Company's recognition of revenue ratably over the terms of its managed security and threat intelligence contracts; the effect of timing differences between the expensing of sales commissions paid to the Company's strategic and distribution partners and the recognition of associated revenues; estimates or

judgments relating to the Company's critical accounting policies; the Company's exposure to fluctuations in currency exchange rates; the effect of governmental export or import controls on the Company's business; the Company's compliance with the Foreign Corrupt Practices Act and similar laws; the Company's ability to maintain effective disclosure controls and procedures; the effect of natural disasters and other catastrophic events on the Company's ability to serve its clients; the Company's reliance on patents to protect its intellectual property rights; the Company's ability to protect, maintain or enforce its non-patented intellectual property rights and proprietary information; claims by third parties of infringement of their proprietary technology by the Company; the Company's use of open source technology; and risks related to the Company's capital structure and relationship with Dell Technologies Inc. and Dell Inc. and control of the Company by Dell Technologies Inc.

This list of risks, uncertainties and other factors is not complete. The Company discusses these matters more fully, as well as certain risk factors that could affect the Company's business, financial condition, results of operations and prospects, under the caption "Risk Factors" in the Company's annual report on Form 10-K for the fiscal year ended February 2, 2018, as well as in the Company's other SEC filings. Any or all forward-looking statements the Company makes may turn out to be wrong and can be affected by inaccurate assumptions the Company might make or by known or unknown risks, uncertainties and other factors, including those identified in this press release. Accordingly, you should not place undue reliance on the forward-looking statements made in this press release, which speak only as of its date. The Company does not undertake to update, and expressly disclaims any obligation to update, any of its forward-looking statements, whether as a result of circumstances or events that arise after the date the statements are made, new information or otherwise.

About Secureworks

Secureworks® (NASDAQ: SCWX) is a leading global cybersecurity company that protects organizations in the digitally connected world. We combine visibility from thousands of clients, machine learning and automation from our industry-leading Secureworks Counter Threat Platform™, and actionable insights from our team of elite researchers, analysts and consultants to create a powerful network effect that provides increasingly strong protection for our clients. By aggregating and analyzing data from any source, anywhere, we prevent security breaches, detect malicious activity in real time, respond rapidly, and predict emerging threats. We offer our clients a cyber-defense that is Collectively Smarter. Exponentially Safer.™ www.secureworks.com

Contact Information

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(Tables Follow)

SECUREWORKS CORP.

Condensed Consolidated Statements of Operations and Related Financial Highlights
(in thousands, except per share data and percentages)
(unaudited)

	Three Months Ended	
	May 4, 2018	May 5, 2017*
Net revenue	\$ 126,161	\$ 113,678
Cost of revenue	60,530	53,613
Gross margin	65,631	60,065
Research and development	22,354	19,479
Sales and marketing	35,670	36,178
General and administrative	25,197	23,404
Total operating expenses	83,221	79,061
Operating loss	(17,590)	(18,996)
Interest and other, net	505	(649)
Loss before income taxes	(17,085)	(19,645)
Income tax benefit	(3,266)	(6,368)
Net loss	\$ (13,819)	\$ (13,277)
Net loss per common share (basic and diluted)	\$ (0.17)	\$ (0.17)
Weighted-average common shares outstanding (basic and diluted)	80,522	80,056

Percentage of Total Net Revenue

Gross margin	52.0 %	52.8 %
Research and development	17.7 %	17.1 %
Sales and marketing	28.3 %	31.8 %
General and administrative	20.0 %	20.6 %
Operating expenses	66.0 %	69.5 %
Operating loss	(13.9)%	(16.7)%
Loss before income taxes	(13.5)%	(17.3)%
Net loss	(11.0)%	(11.7)%
Effective tax rate	19.1 %	32.4 %

Note: Percentage growth rates are calculated based on underlying data in thousands

* Certain prior period amounts have been adjusted as a result of the adoption of the accounting standard for revenue recognition set forth in ASC 606.

SECUREWORKS CORP.
Condensed Consolidated Statements of Financial Position
(in thousands)
(unaudited)

	May 4, 2018	February 2, 2018*
<u>Assets:</u>		
Current assets:		
Cash and cash equivalents	\$ 77,302	\$ 101,539
Accounts receivable, net	146,823	157,764
Inventories, net	670	1,030
Other current assets	42,125	40,551
Total current assets	266,920	300,884
Property and equipment, net	32,549	33,457
Goodwill	416,487	416,487
Purchased intangible assets, net	227,250	234,184
Other non-current assets	75,979	72,069
Total assets	\$ 1,019,185	\$ 1,057,081
<u>Liabilities and Stockholders' Equity:</u>		
Current liabilities:		
Accounts payable	\$ 19,458	\$ 23,266
Accrued and other	53,142	81,625
Short-term deferred revenue	146,700	137,697
Total current liabilities	219,300	242,588
Long-term deferred revenue	14,926	14,948
Other non-current liabilities	66,541	68,455
Total liabilities	300,767	325,991
Stockholders' equity	718,418	731,090
Total liabilities and stockholders' equity	\$ 1,019,185	\$ 1,057,081

* Certain prior period amounts have been adjusted as a result of the adoption of the accounting standard for revenue recognition set forth in ASC 606.

SECUREWORKS CORP.

Condensed Consolidated Statements of Cash Flows

(in thousands)

(unaudited)

	Three Months Ended	
	May 4, 2018	May 5, 2017*
Cash flows from operating activities:		
Net loss	\$ (13,819)	\$ (13,277)
Adjustments to reconcile net loss to net cash used in operating activities		
Depreciation and amortization	10,287	10,261
Stock-based compensation expense	4,730	3,628
Effects of exchange rate changes on monetary assets and liabilities denominated in foreign currencies	(377)	649
Income tax benefit	(3,266)	(6,368)
Provision for doubtful accounts	1,492	889
Changes in assets and liabilities:		
Accounts receivable	9,176	(10,494)
Due to/from parent	1,103	7,506
Inventories	360	475
Other assets	(2,350)	(1,124)
Accounts payable	(3,343)	1,027
Deferred revenue	8,668	8,155
Accrued and other liabilities	(31,065)	(20,982)
Net cash used in operating activities	(18,404)	(19,655)
Cash flows from investing activities:		
Capital expenditures	(2,216)	(3,350)
Net cash used in investing activities	(2,216)	(3,350)
Cash flows from financing activities:		
Principal payments on financing arrangement with Dell Financial Services	(1,104)	(800)
Taxes paid on vested restricted shares	(2,013)	(1,224)
Payments on financed capital expenditures	(500)	—
Net cash (used in) provided by financing activities	(3,617)	(2,024)
Net (decrease) increase in cash and cash equivalents	(24,237)	(25,029)
Cash and cash equivalents at beginning of the period	101,539	116,595
Cash and cash equivalents at end of the period	\$ 77,302	\$ 91,566

* Certain prior period amounts have been adjusted as a result of the adoption of the accounting standard for revenue recognition set forth in ASC 606.

Non-GAAP Financial Measures

This press release presents information about the Company's non-GAAP revenue, non-GAAP gross margin, non-GAAP research and development expenses, non-GAAP sales and marketing expenses, non-GAAP general and administrative expenses, non-GAAP operating loss, non-GAAP net loss, non-GAAP net loss per share and adjusted EBITDA, which are non-GAAP financial measures provided as a supplement to the results provided in accordance with GAAP. The Company believes these non-GAAP financial measures provide useful information to help evaluate its operating results by facilitating an enhanced understanding of its operating performance and enabling more meaningful period-to-period comparisons. There are limitations to the use of the non-GAAP financial measures presented in the press release. These non-GAAP financial measures may not be comparable to similarly titled measures of other companies. Other companies, including companies in Secureworks' industry, may calculate non-GAAP financial measures differently than the Company does, limiting the usefulness of those measures for comparative purposes.

A reconciliation of each non-GAAP financial measure to the most directly comparable GAAP financial measure is provided below for each of the periods indicated. Investors are encouraged to review the reconciliations in conjunction with the presentation of the non-GAAP financial measures for each of the periods presented. In future fiscal periods, the Company may exclude such items and may incur income and expenses similar to these excluded items. Accordingly, the exclusion of these items and other similar items in this non-GAAP presentation should not be interpreted as implying that these items are non-recurring, infrequent or unusual.

The Company excludes the following items from one or more of its non-GAAP financial measures:

Impact of purchase accounting. The impact of purchase accounting consists primarily of purchase accounting adjustments related to a change in the basis of deferred revenue for the acquisition of Dell Inc. ("Dell") by Dell Technologies Inc. in fiscal 2014.

Amortization of intangible assets. Amortization of intangible assets consists of amortization of customer relationships and acquired technology. In connection with the acquisition of Dell by Dell Technologies Inc. in fiscal 2014, all of the Company's tangible and intangible assets and liabilities were accounted for and recognized at fair value on the transaction date. Accordingly, amortization of intangible assets consists of amortization associated with intangible assets recognized in connection with this transaction.

Stock-based compensation. Non-cash stock-based compensation relates to awards under both the Dell Technologies Inc. and Secureworks equity plans. We exclude such expenses when assessing the effectiveness of our operating performance since they do not necessarily correlate with the underlying operating performance of the business.

Aggregate adjustment for income taxes. The aggregate adjustment for income taxes is the estimated combined income tax effect for the adjustments mentioned above. The tax effects are determined based on the tax jurisdictions where the above items were incurred.

As the excluded items can have a material impact on earnings, management compensates for this limitation by relying primarily on GAAP results and using non-GAAP financial measures supplementally. The non-GAAP financial measures are not meant to be considered as indicators of performance in isolation from or as a substitute for revenue, gross margin, research and development expenses, sales and marketing expenses, general and administrative expenses, operating loss or net loss prepared in accordance with GAAP, and should be read only in conjunction with financial information presented on a GAAP basis.

(Tables Follow)

SECUREWORKS CORP.

Reconciliation of GAAP to Non-GAAP Financial Measures
(in thousands, except per share data)
(unaudited)

	Three Months Ended	
	May 4, 2018	May 5, 2017*
GAAP revenue	\$ 126,161	\$ 113,678
Impact of purchase accounting	—	146
Non-GAAP revenue	<u>\$ 126,161</u>	<u>\$ 113,824</u>
GAAP gross margin	\$ 65,631	\$ 60,065
Amortization of intangibles	3,410	3,410
Impact of purchase accounting	—	156
Stock-based compensation expense	269	224
Non-GAAP gross margin	<u>\$ 69,310</u>	<u>\$ 63,855</u>
GAAP research and development expenses	\$ 22,354	\$ 19,479
Stock-based compensation expense	(1,031)	(814)
Non-GAAP research and development expenses	<u>\$ 21,323</u>	<u>\$ 18,665</u>
GAAP sales and marketing expenses	\$ 35,670	\$ 36,178
Stock-based compensation expense	(621)	(214)
Non-GAAP sales and marketing expenses	<u>\$ 35,049</u>	<u>\$ 35,964</u>
GAAP general and administrative expenses	\$ 25,197	\$ 23,404
Amortization of intangibles	(3,524)	(3,524)
Impact of purchase accounting	—	(256)
Stock-based compensation expense	(2,809)	(2,376)
Non-GAAP general and administrative expenses	<u>\$ 18,864</u>	<u>\$ 17,248</u>
GAAP operating loss	\$ (17,590)	\$ (18,996)
Amortization of intangibles	6,934	6,934
Impact of purchase accounting	—	412
Stock-based compensation expense	4,730	3,628
Non-GAAP operating loss	<u>\$ (5,926)</u>	<u>\$ (8,022)</u>
GAAP net loss	\$ (13,819)	\$ (13,277)
Amortization of intangibles	6,934	6,934
Impact of purchase accounting	—	412
Stock-based compensation expense	4,730	3,628
Aggregate adjustment for income taxes	(2,391)	(3,234)
Non-GAAP net loss	<u>\$ (4,546)</u>	<u>\$ (5,537)</u>
GAAP net loss per share	\$ (0.17)	\$ (0.17)
Amortization of intangibles	0.09	0.09
Impact of purchase accounting	—	0.01
Stock-based compensation expense	0.06	0.05
Aggregate adjustment for income taxes	(0.03)	(0.04)
Non-GAAP net loss per share *	<u>\$ (0.06)</u>	<u>\$ (0.07)</u>

* Sum of reconciling items may differ from total due to rounding of individual components

GAAP net loss	\$	(13,819)	\$	(13,277)
Interest and other, net		(505)		649
Income tax benefit		(3,266)		(6,368)
Depreciation and amortization		10,287		10,261
Stock-based compensation expense		4,730		3,628
Impact of purchase accounting		—		146
Adjusted EBITDA	\$	<u>(2,573)</u>	\$	<u>(4,961)</u>

* Certain prior period amounts have been adjusted as a result of the adoption of the accounting standard for revenue recognition set forth in ASC 606.

SECUREWORKS CORP.

Reconciliation of GAAP to Non-GAAP Financial Measures

(in thousands)

(unaudited)

<u>Percentage of Total Net Revenue</u>	<u>Three Months Ended</u>	
	<u>May 4, 2018</u>	<u>May 5, 2017*</u>
GAAP gross margin	52.0 %	52.8 %
Non-GAAP adjustment	2.9 %	3.3 %
Non-GAAP gross margin	<u>54.9 %</u>	<u>56.1 %</u>
GAAP research and development expenses	17.7 %	17.1 %
Non-GAAP adjustment	(0.8)%	(0.7)%
Non-GAAP research and development expenses	<u>16.9 %</u>	<u>16.4 %</u>
GAAP sales and marketing expenses	28.3 %	31.8 %
Non-GAAP adjustment	(0.5)%	(0.2)%
Non-GAAP sales and marketing expenses	<u>27.8 %</u>	<u>31.6 %</u>
GAAP general and administrative expenses	20.0 %	20.6 %
Non-GAAP adjustment	(5.0)%	(5.4)%
Non-GAAP general and administrative expenses	<u>15.0 %</u>	<u>15.2 %</u>
GAAP operating loss	(13.9)%	(16.7)%
Non-GAAP adjustment	9.2 %	9.7 %
Non-GAAP operating loss	<u>(4.7)%</u>	<u>(7.0)%</u>
GAAP net loss	(11.0)%	(11.7)%
Non-GAAP adjustment	7.4 %	6.8 %
Non-GAAP net loss	<u>(3.6)%</u>	<u>(4.9)%</u>

* Certain prior period amounts have been adjusted as a result of the adoption of the accounting standard for revenue recognition set forth in ASC 606.

SECUREWORKS CORP.

Reconciliation of GAAP to Non-GAAP Financial Measures
(in millions, except per share data)
(unaudited)

	Three Months Ending August 3, 2018		Fiscal Year Ending February 1, 2019	
	Low End of Guidance	High End of Guidance	Low End of Guidance	High End of Guidance
GAAP revenue	\$ 127	\$ 128	\$ 515	\$ 518
Impact of purchase accounting	—	—	—	—
Non-GAAP revenue	\$ 127	\$ 128	\$ 515	\$ 518
GAAP net loss per share	\$ (0.17)	\$ (0.16)	\$ (0.63)	\$ (0.59)
Amortization of intangibles	0.09	0.09	0.34	0.34
Stock-based compensation expense	0.06	0.06	0.23	0.23
Aggregate adjustment for income taxes	(0.03)	(0.03)	(0.13)	(0.13)
Non-GAAP net loss per share*	\$ (0.06)	\$ (0.05)	\$ (0.19)	\$ (0.15)
GAAP net loss			\$ (51)	\$ (48)
Interest and other, net			—	—
Income tax benefit			(14)	(14)
Depreciation and amortization			40	40
Stock-based compensation expense			18	18
Adjusted EBITDA*			\$ (7)	\$ (3)
Other Items				
Effective tax rate				22%
Weighted average shares outstanding (in millions)				80.8
Cash flow from operations				\$15-\$20
Capital expenditures				\$16-\$17
Monthly recurring revenue (MRR)				\$38-\$39

* Sum of reconciling items may differ from total due to rounding of individual components
Sum of quarterly guidance may differ from full year guidance due to rounding